Investor Presentation
Syria, October 2010
WELCOME AND HSSE
Agenda

1430 Welcome and HSSE briefing

Current E&C portfolio
Petrofac in Syria
Jihar gas plant project
Ebla gas plant project

1530 Tour of Jihar site

1615 Return to main building and depart
Site safety

• Petrofac is committed to maintaining the highest HSSE standards
• Your visitor card tells you what to do in an emergency - please read it
  • fire exits are clearly marked
  • trained fire marshals will sweep the facility in event of evacuation
  • your host will instruct you at all times and escort you to the muster point
• Please raise any safety comments with your host
Participants

LEAD
• Nizar Assad – chairman
• Wael Alsaadi – general manager

Engineering & Construction (E&C)
• Subramanian Sarma – E&C managing director
• Maher Mustafa – project director, Jihar project
• E S Sathyanarayanan – project director, Ebla project

Petro-Canada participants (8 October)
• Claude Geronimi – Ebla project director
CURRENT E&C PORTFOLIO
Our largest current EPC contracts

- Harweel EOR plant, Oman
- In Salah gas compression, Algeria
- Jihar gas plant, Syria
- Mina Al-Ahmadi refinery pipelines, Kuwait
- Asab onshore oil field development, Abu Dhabi
- Karan cogeneration and utilities, Saudi Arabia
- El Merk gas processing facility, Algeria
- Kauther gas compression project, Oman
- 4th NGL train at Integrated Gas Development, Abu Dhabi
- Gas sweetening facilities project, Qatar
- Mina Al-Ahmadi refinery pipelines 2, Kuwait
- Raudhatain & Sabriyah fields water injection, Kuwait

Original contract value to Petrofac:
- Harweel EOR plant, Oman: US$983m
- In Salah gas compression, Algeria: US$600m
- Jihar gas plant, Syria: US$454m
- Mina Al-Ahmadi refinery pipelines, Kuwait: US$543m
- Asab onshore oil field development, Abu Dhabi: US$2,300m
- Karan cogeneration and utilities, Saudi Arabia: Undisclosed
- El Merk gas processing facility, Algeria: US$2,200m
- Kauther gas compression project, Oman: US$350m
- 4th NGL train at Integrated Gas Development, Abu Dhabi: US$500m
- Gas sweetening facilities project, Qatar: >US$600m
- Mina Al-Ahmadi refinery pipelines 2, Kuwait: US$400m
- Raudhatain & Sabriyah fields water injection, Kuwait: US$430m
Operating locations

Main operational centres
Other operating locations
Corporate services

Milan
Aberdeen
Moscow
Tehran
Atyrau
Abu Dhabi
Sharjah
Sakhalin
Beijing
Mumbai
Chennai
Ahmadi
Ahmadi
Khorbar
Doha
Muscat
Khartoum
Algiers
Tunis
Lagos
London
Woking
Houston
Mumbai
Kuala Lumpur
Ahmadi
Khobar
Damascus
PETROFAC IN SYRIA
Petrofac in Syria

• Since 1987, Petrofac has enjoyed a long and close association with the oil & gas industry in Syria
• During the last 22 years we have worked on more than 10 projects for various oil & gas production/operations companies and today are currently working on two projects in the country:
  – Ebla gas plant for Petro-Canada Palmyra BV and Jihar gas plant for Hayan Petroleum Company
  – when completed, these plants should produce around 6.5 million cubic metres of sales gas per day
• Strong relationship with local construction contractor, LEAD
Petrofac in Syria continued...

• We have seen many positive changes over the years:
  – supportive relationships with regulatory authorities
  – continued improvements in customs clearance
  – greater clarity around taxation rules and regulations, facilitating swift clearance on our projects
  – local skilled labour has greatly increased and improved
  – competency and reliability of local construction companies
  – a developing local market for industrial materials
  – a variety of vendors and suppliers are active in-country thereby maintaining a healthy and competitive business environment
• By staying close to all our stakeholders we remain knowledgeable about market conditions, with an ability to respond quickly
Execution in Syria – success through risk management

• Capital projects are becoming larger and more complex therefore we have enhanced focus on effective risk management to confront various execution challenges with appropriate mitigation plans

• An integrated risk management process is in place between business units and Corporate allowing more robust planning of finance, resources and logistics thereby providing greater assurance to our customers

• Completion of the Ebla gas plant for Petro-Canada Palmyra in Syria, against a challenging and accelerated schedule is an example of our success through risk management:
  – fast track, schedule driven approach: fully aligned customer/contractor integrated team with proven completion systems
  – US sanctions therefore limited vendors / restricted market situation / recessionary climate: early ordering / identification of alternative vendors, rigorous expediting, funding
  – tough site conditions: generate more float through early commencement of activities and monitor through micro schedule, enhanced focus on logistics strategy (eg. air freight)
  – changes during EPC Phase (eg well locations) – anticipate changes and prepare options, timely decision making, robust change management system including tracking
Overview – managing our risk

- Robust system for smooth startup
- Provisional acceptance certificate
- Final acceptance certificate

Mitigation measures:
- Complete selection of partners, subcontractors and vendors – build up pricing from ground-up early
- Well-established procedures assist project team to manage in-house engineering: contractual terms with vendors and subcontractors finalised
- Integrated procurement, team manage buying, inspection and expediting
- Manage/support local construction contractors
- Robust completion systems to facilitate smooth startup

Key phases:
- Proposal phase
- Execution phase (typically 2-4 years)
- Warranty phase

Risk and strategy

Mechanical completion
- Effective Date

0% 100%
- Final acceptance certificate
- Provisional acceptance certificate

Revenue recognition

Profit recognition
JIHAR SITE
## Jihar gas plant project

<table>
<thead>
<tr>
<th>Client</th>
<th>The Hayan Petroleum Company (HPC)</th>
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<tbody>
<tr>
<td>Location</td>
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<tr>
<td>Project scope</td>
<td>EPC</td>
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<td>Project value</td>
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<td>Start date</td>
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<tr>
<td>Completion</td>
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### Project features

The Hayan block is located in Syria, near to the Palmyra town and consists of gas/condensate/oil fields at Jihar, Al Mahr and Jazal fields.

The project scope consists of Engineering, Procurement, Construction, pre-commissioning, commissioning & start up of the Jihar gas plant consisting of:

- Gas processing facilities involving mainly the gas treatment plant at 140mmcf/d
- LPG recovery system
- LPG storage and loading facility
- Gas gathering and collecting systems
- Satellite gathering station
- Well sites and flow lines
- Utilities and offsites facilities
- Transport pipelines and living quarter
Jihar gas plant layout
EBLA SITE
# Ebla gas project surface facilities (DVD)

<table>
<thead>
<tr>
<th>Client</th>
<th>Petro-Canada Palmyra B.V</th>
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<td>Location</td>
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- The project scope comprises engineering, procurement, construction commissioning and start-up of:
  - Gas treatment plant producing 88 MMSCFD of sales gas
  - Gas gathering station
  - Flow lines and pipelines connecting well sites, gas gathering stations and gas treatment plant

The gas treatment plant will consist of:

- Gas dehydration unit
- Gas separation using turbo-expander/low temperature separator process
- LPG recovery unit
- LPG storage facilities and loading facilities
- Sales gas compression and transportation facilities
- Condensate stabilisation and storage
- Associated offsites and utilities
Ebla gas project surface facilities - DVD
PETROFAC IN SYRIA

What next?
Petrofac in Syria – what next?

• Completion and successful commissioning of Jihar Plant within Q1 2011

• Petrofac has enjoyed successful, positive experience in Syria supported by customers and subcontractors. We will actively pursue all future opportunities within Syria and across other core markets
QUESTIONS

…followed by tour of Jihar site